



# **Presentation KLP Banken Group**

*Q4 2020 - financial highlights and cover pool*

# Content

- Financial highlights
- Cover Pool Report – KLP Boligkreditt AS
- Cover Pool Report – KLP Kommunekreditt AS



# Overview - group

## Profitability

NOK MILLIONS, YTD	Q4 2020	Q4 2019
Profit before tax	137	102
Total income	406	371
Operating expenses	239	232
ROE, annualised b.t.	6,2 %	6,4 %

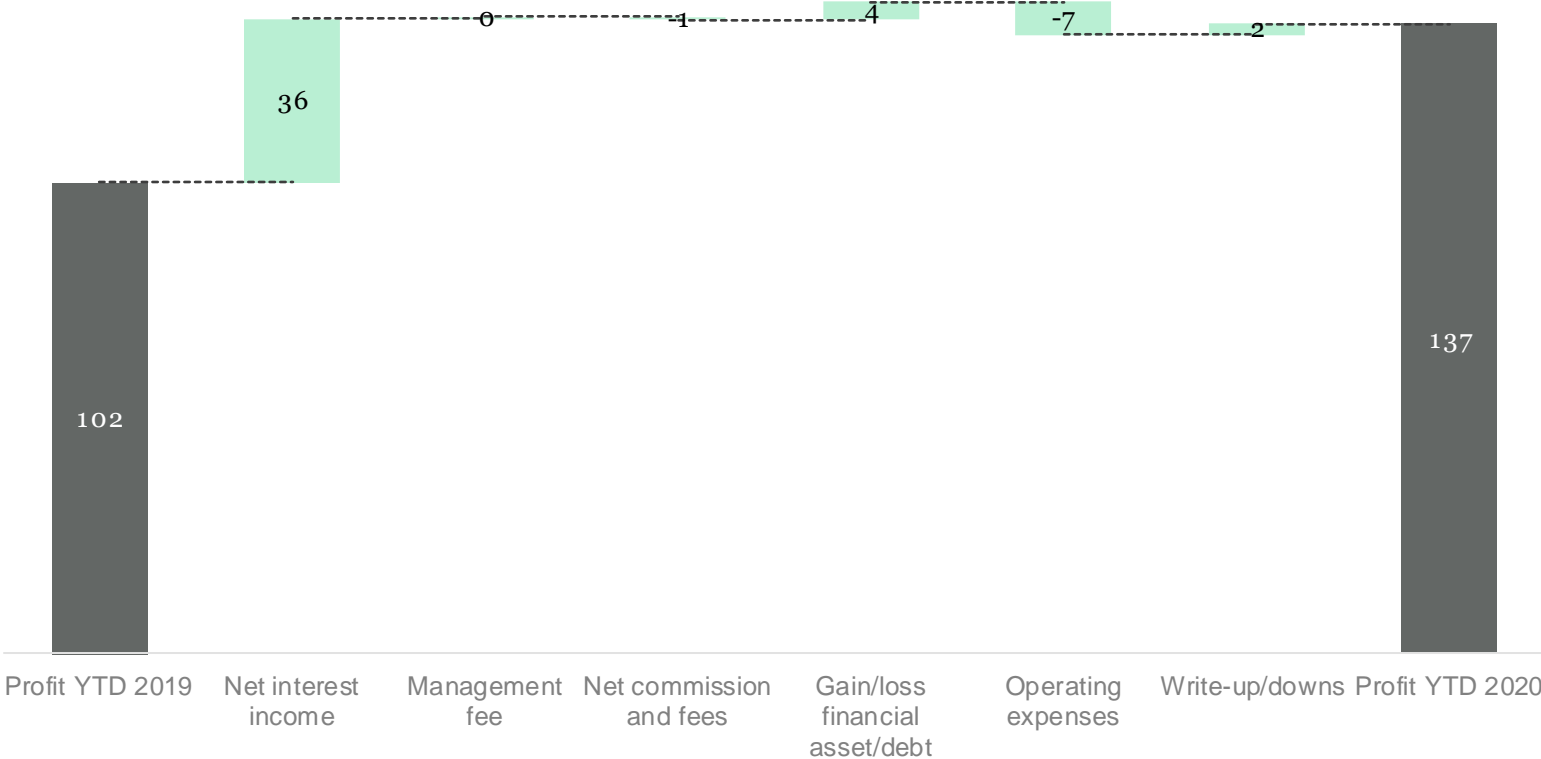
## Balance sheet

NOK MILLIONS	Q4 2020	Q4 2019
Mortgage loans	20,5	18,3
Public sector loans	17,6	16,5
Customer deposits	12,0	11,5
Capital adequacy (CET 1)	19,5 %	19,1 %

# Profit development

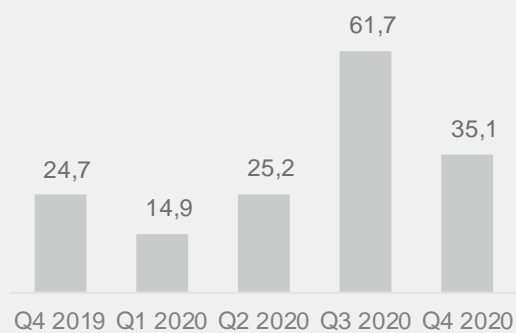
## Group profit before tax

NOK millions, YTD this year vs. YTD last year



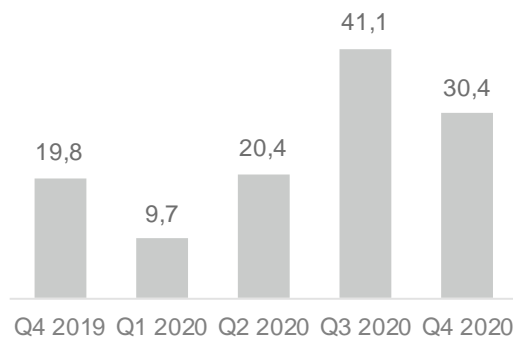
### Group PBT

NOK millions



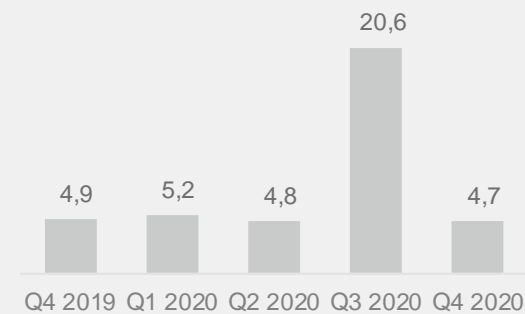
### Retail market PBT

NOK millions



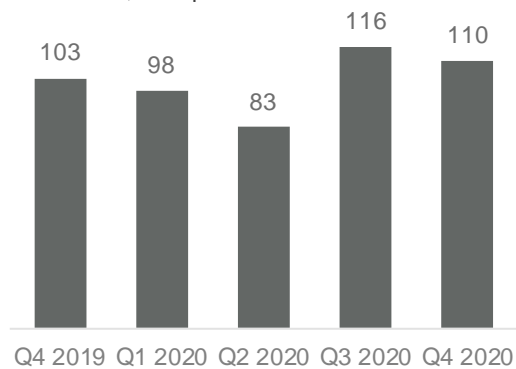
### Public sector PBT

NOK millions



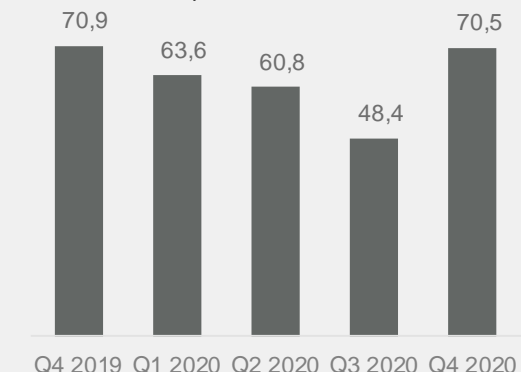
### Total income

NOK millions, Group



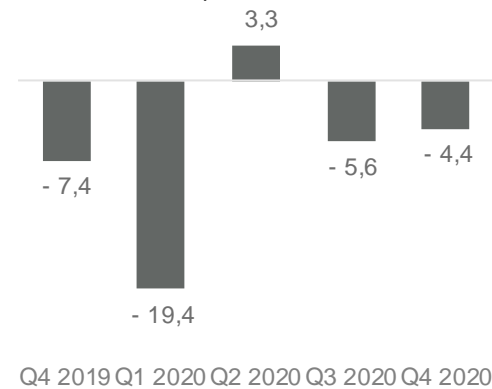
### Operating expenses

NOK millions, Group



### Financial gains/losses

NOK millions, Group



## Delinquent loans, mortgage and public sector

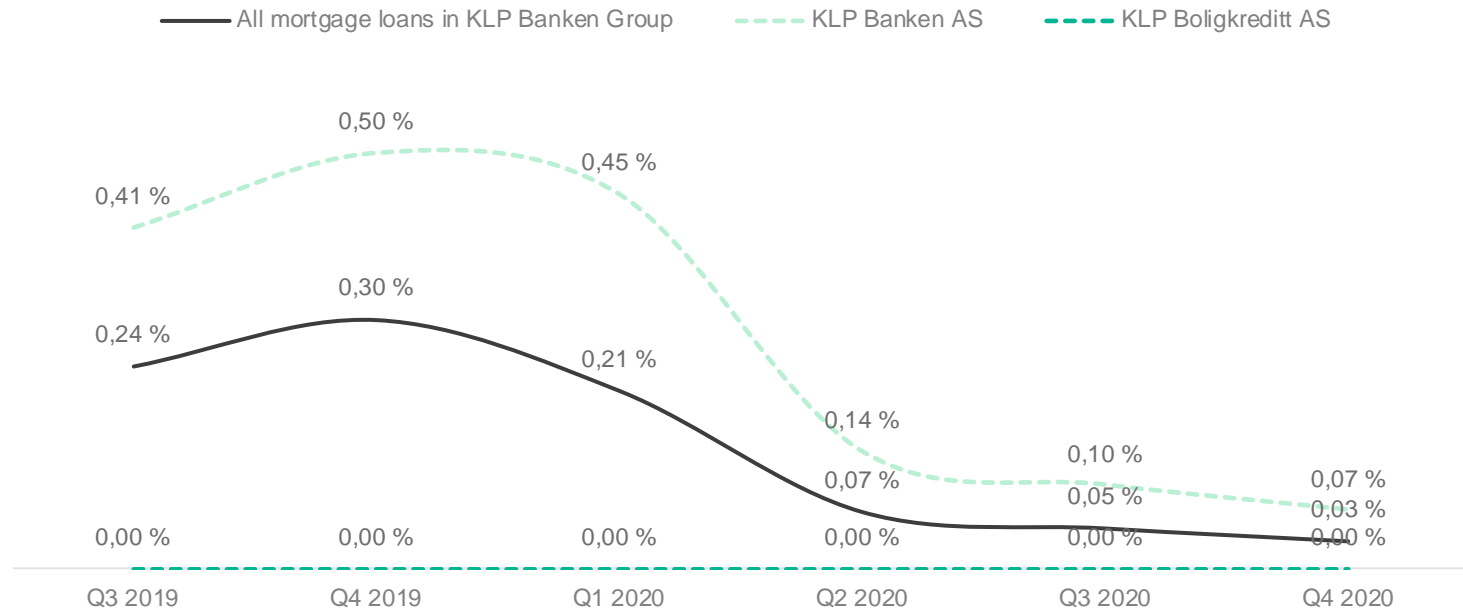
NOK MILLIONS	31.12.2020
Delinquencies in % of Group total lending	0,14 %

## Loss provisions

NOK MILLIONS	2018	2019	2020
Mortgage loans	7	7	4
Public sector loans	-0,0	-0,0	0,1

## Retail loan delinquencies

>90 days, % of company total lending balance

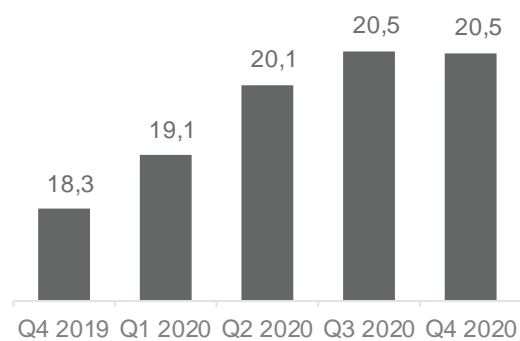


# Business volumes

NOK BILLIONS	MORTGAGE LOANS	PUBLIC SECTOR LOANS	CUSTOMER DEPOSITS*
KLP Banken AS	9,7		12,0
KLP Boligkreditt AS	10,8		
KLP Kommunekreditt AS		17,6	
<b>Total</b>	<b>20,5</b>	<b>17,6</b>	<b>12,0</b>

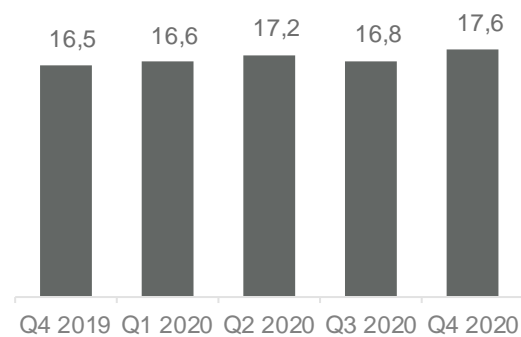
## Mortgage loans

NOK billions



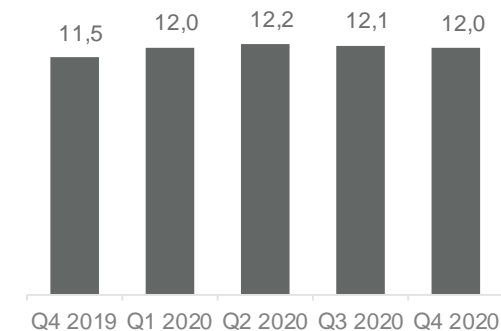
## Public sector loans

NOK billions



## Deposits

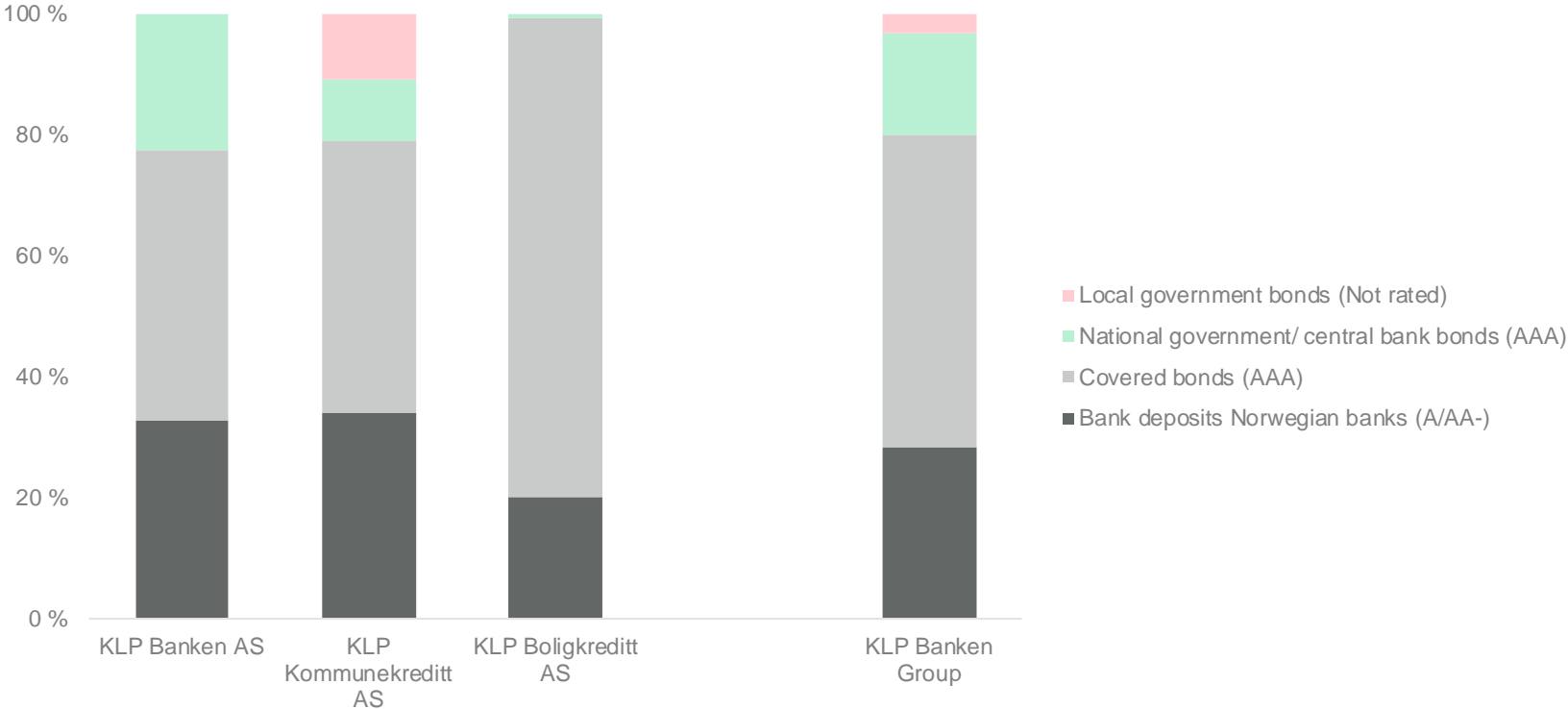
NOK billions



# Liquidity placements

## Composition of liquidity placements

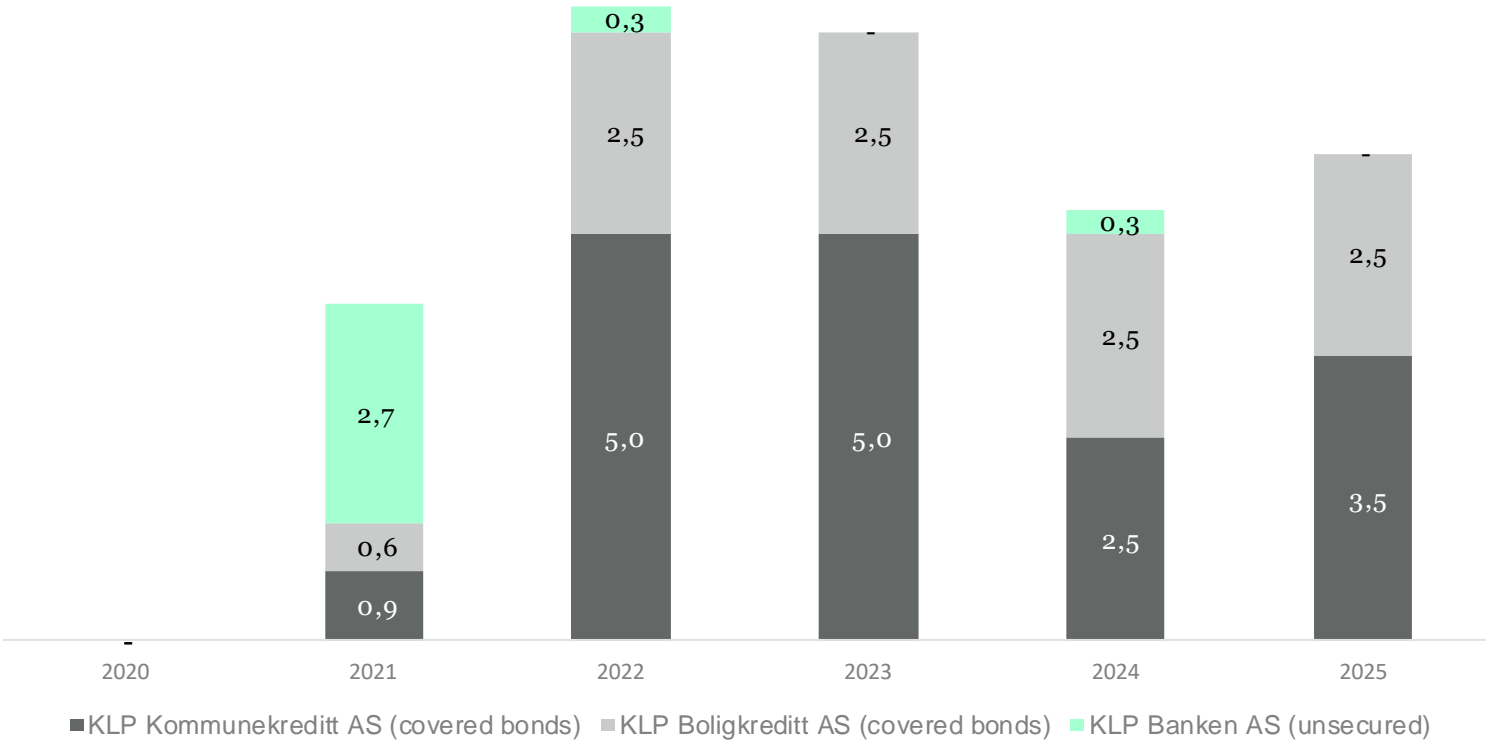
Quarter end





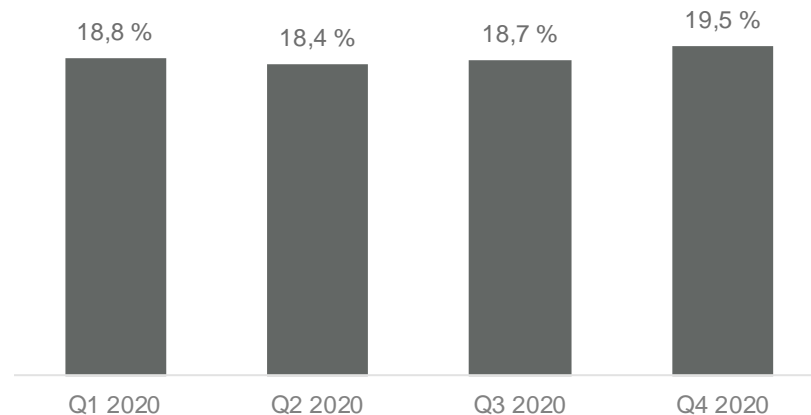
# Issued bond debt

Maturity profile of issued bond debt  
NOK billions

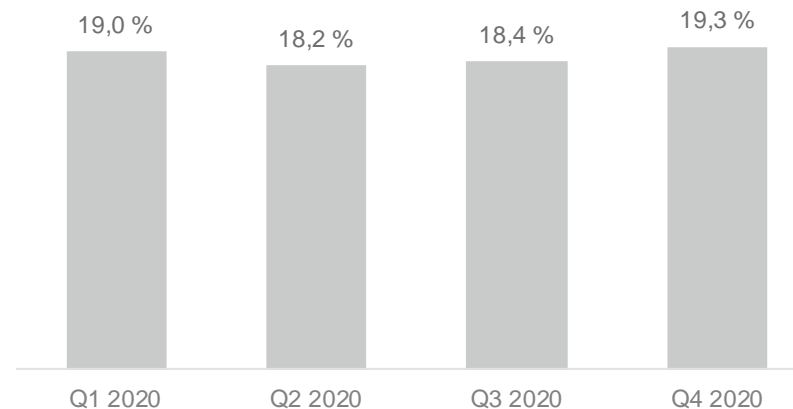


# Core capital adequacy

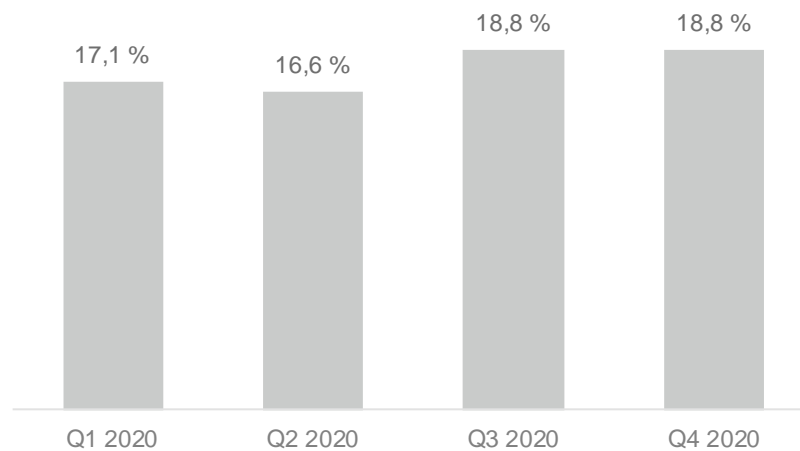
**KLP Banken Group**  
CET1



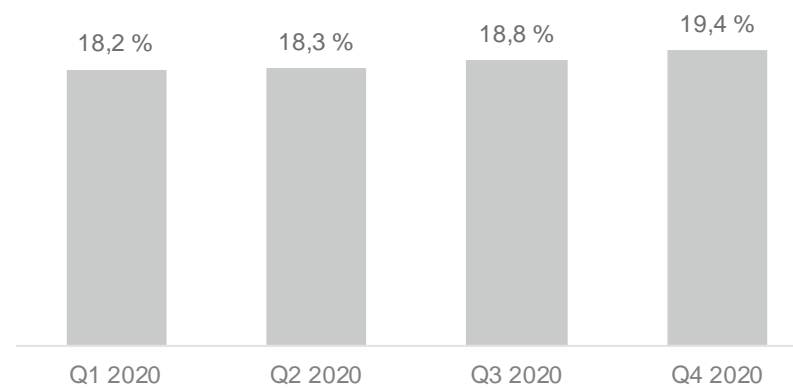
**KLP Banken AS**  
CET1



**KLP Boligkreditt AS**  
CET1



**KLP Kommunekreditt AS**  
CET1



# P&Ls

## KLP Banken Group

NOK MILLIONS, YTD	Q4 2020	Q4 2019	2019
Net interest income	329	293	293
Management fee	59	59	59
Net commission and fees	19	19	19
Gain/loss financial asset/debt	-26	-30	-30
Operating expenses	-239	-232	-232
Write-up/downs	-4	-7	-7
<b>Earnings before tax</b>	<b>137</b>	<b>102</b>	<b>102</b>

## KLP Banken AS

NOK MILLIONS, YTD	Q4 2020	Q4 2019	2019
Net interest income	158	167	167
Management fee	59	59	59
Net commission and fees	19	19	19
Gain/loss financial asset/debt	41	-0	-0
Operating expenses	-162	-165	-165
Write-up/downs	-4	-7	-7
<b>Earnings before tax</b>	<b>111</b>	<b>73</b>	<b>73</b>

Numbers do not include effects from group contribution

## KLP Boligkreditt AS

NOK MILLIONS, YTD	Q4 2020	Q4 2019	2019
Net interest income	98	63	63
Gain/loss financial asset/debt	-20	-12	-12
Other income	-0	-0	-0
Operating expenses	-59	-47	-47
<b>Earnings before tax</b>	<b>19</b>	<b>4</b>	<b>4</b>

## KLP Kommunekreditt AS

NOK MILLIONS, YTD	Q4 2020	Q4 2019	2019
Net interest income	72	63	63
Gain/loss financial asset/debt	-19	-18	-18
Other income	-0	0	0
Operating expenses	-19	-20	-20
<b>Earnings before tax</b>	<b>35</b>	<b>25</b>	<b>25</b>

- The results ytd. for the KLP Banken Group has been adjusted for the effects of changes in value on own holdings of securities in the subsidiaries acquired by KLP Banken AS. This amounts to NOK 27,8 million. The various company results are not affected by this.

# Balance sheets

## KLP Banken Group

NOK MILLIONS	Q4 2020	Q4 2019	2019
Lending to credit institutions	1 176	1 498	1 498
Loans to customers	38 224	34 934	34 934
Interest bearing securities	3 148	3 119	3 119
Other assets	146	147	147
<b>Total assets</b>	<b>42 694</b>	<b>39 697</b>	<b>39 697</b>

Borrowing from credit inst.	2 504	-	-
Bond debt	25 799	25 822	25 822
Deposits	11 781	11 487	11 487
Other debt	182	151	151
<b>Total liabilities</b>	<b>40 267</b>	<b>37 460</b>	<b>37 460</b>
Equity	2 427	2 238	2 238
<b>Total liabilities and equity</b>	<b>42 694</b>	<b>39 697</b>	<b>39 697</b>

## KLP Boligkreditt AS

NOK MILLIONS	Q4 2020	Q4 2019	2019
Lending to credit institutions	130	129	129
Loans to customers	10 824	7 338	7 338
Interest bearing securities	519	460	460
Other assets	3	3	3
<b>Total assets</b>	<b>11 476</b>	<b>7 929</b>	<b>7 929</b>

Borrowing from credit inst.	103	387	387
Bond debt	10 617	7 027	7 027
Deposits	-	-	-
Other debt	9	2	2
<b>Total liabilities</b>	<b>10 729</b>	<b>7 417</b>	<b>7 417</b>
Equity	746	508	508
<b>Total liabilities and equity</b>	<b>11 476</b>	<b>7 925</b>	<b>7 925</b>

## KLP Banken AS

NOK MILLIONS	Q4 2020	Q4 2019	2019
Lending to credit institutions	1 648	1 482	1 482
Loans to customers	9 746	11 049	11 049
Interest bearing securities	4 843	1 292	1 292
Other assets	1 493	1 278	1 278
<b>Total assets</b>	<b>17 730</b>	<b>15 101</b>	<b>15 101</b>

Borrowing from credit inst.	2 504	-	-
Bond debt	802	1 407	1 407
Deposits	11 982	11 487	11 487
Other debt	99	91	91
<b>Total liabilities</b>	<b>15 387</b>	<b>12 985</b>	<b>12 985</b>
Equity	2 342	2 045	2 045
<b>Total liabilities and equity</b>	<b>17 730</b>	<b>15 030</b>	<b>15 030</b>

## KLP Kommunekreditt AS

NOK MILLIONS	Q4 2020	Q4 2019	2019
Lending to credit institutions	447	594	594
Loans to customers	17 654	16 547	16 547
Interest bearing securities	864	1 366	1 366
Other assets	43	42	42
<b>Total assets</b>	<b>19 008</b>	<b>18 549</b>	<b>18 549</b>

Borrowing from credit inst.	745	320	320
Bond debt	17 430	17 387	17 387
Deposits	-	-	-
Other debt	89	67	67
<b>Total liabilities</b>	<b>18 263</b>	<b>17 775</b>	<b>17 775</b>
Equity	745	750	750
<b>Total liabilities and equity</b>	<b>19 008</b>	<b>18 524</b>	<b>18 524</b>

# Content

- Financial highlights
- Cover Pool Report – KLP Boligkreditt AS
- Cover Pool Report – KLP Kommunekreditt AS



# Overview

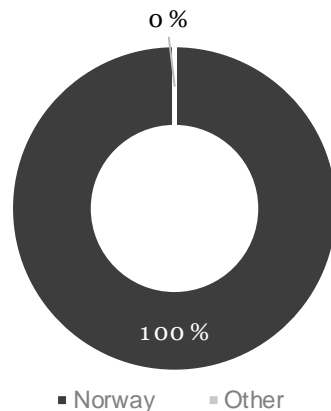
## Key data

NOK MILLIONS	31.12.2020
Total loan balance	10 768 559 718
Bank deposits	129 852 195
Norwegian AAA-rated covered bonds	1 914 000 000
<b>Total cover pool</b>	<b>12 812 411 913</b>
<b>Covered bonds issued</b>	<b>12 018 000 000</b>
Over-collateralisation	6,6 %
No. of loans	7 821
Average loan balance	1 376 878
WA Seasoning (months)	44,6
WA Remaining terms (months)	264,5
WA Indexed LTV	51,4 %
WA Unindexed LTV	54,9 %
Percentage variable mortgages	100,0 %

CURRENT RATING	Moody's
KLP Banken AS (Bank Deposits)	A3
KLP Boligkreditt covered bond rating	Aaa
Covered bond program Boligkreditt	Aaa

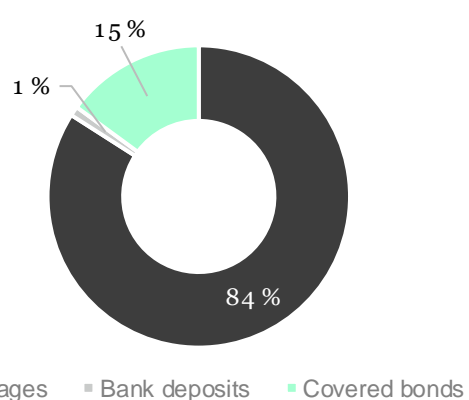
## Geographic loan distribution

Nominal loan balance



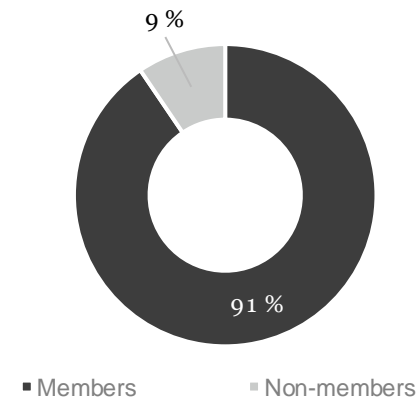
## Cover pool composition

Nominal amounts



## KLP members' share

of total loan balance



# Geographical distribution

COUNTY	NOK	SHARE
Viken	4 034 363 807	37,5 %
Oslo	1 037 384 225	9,6 %
Vestfold og Telemark	1 026 260 697	9,5 %
Vestland	937 303 859	8,7 %
Rogaland	718 028 757	6,7 %
Innlandet	706 850 774	6,6 %
Trøndelag	620 332 355	5,8 %
Troms og Finnmark	599 257 937	5,6 %
Nordland	409 398 525	3,8 %
Møre og Romsdal	386 437 612	3,6 %
Agder	292 941 171	2,7 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100,0 %</b>





# Loan-to-value

Unindexed LTV distribution

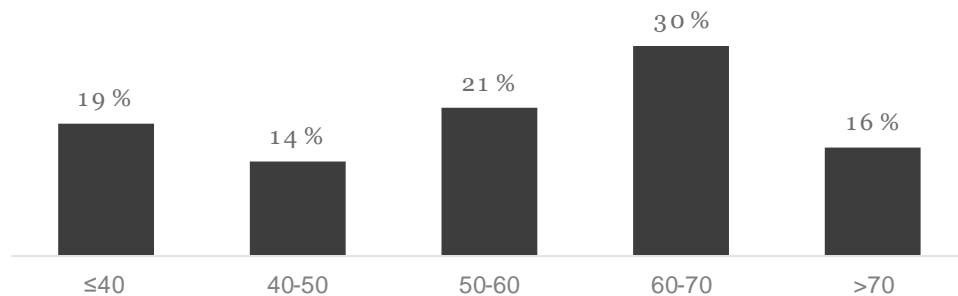
LTV INTERVAL	NOK	SHARE
≤40	2 054 989 100	19 %
40-50	1 467 590 694	14 %
50-60	2 292 648 607	21 %
60-70	3 260 705 302	30 %
>70	1 692 626 016	16 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100 %</b>

Indexed LTV distribution

LTV INTERVAL	NOK	SHARE
≤40	2 608 077 168	24 %
40-50	1 756 049 565	16 %
50-60	2 519 131 454	23 %
60-70	2 979 824 699	28 %
>70	905 476 834	8 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100 %</b>

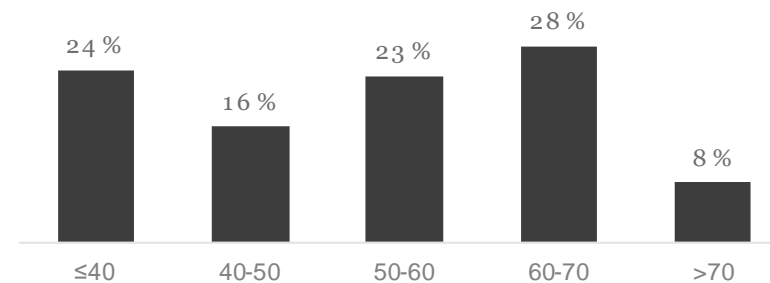
## LTV-distribution

Unindexed, % of total



## LTV-distribution

Indexed, % of total





# Seasoning

## Remaining terms

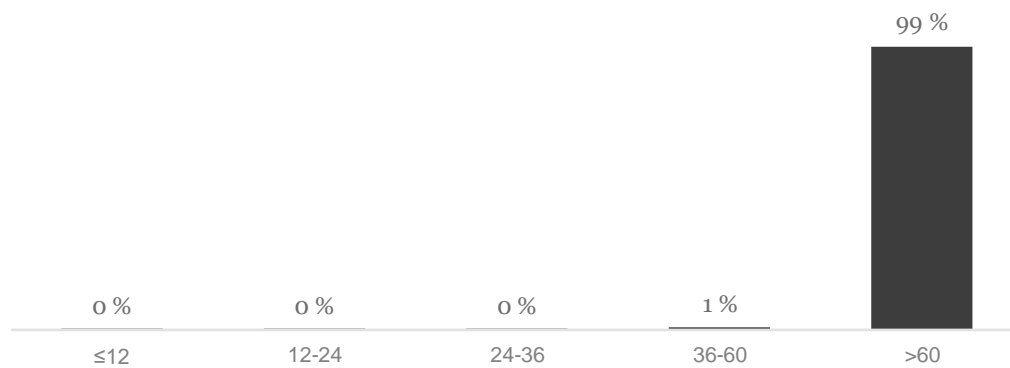
MONTHS	NOK	SHARE
≤12	4 503 338	0 %
12-24	13 495 237	0 %
24-36	27 420 618	0 %
36-60	96 355 278	1 %
>60	10 626 785 247	99 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100 %</b>

## Seasoning

MONTHS	NOK	SHARE
≤12	2 171 034 564	20 %
12-24	2 155 590 060	20 %
24-36	1 719 182 508	16 %
36-60	2 209 124 798	21 %
>60	2 513 627 789	23 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100 %</b>

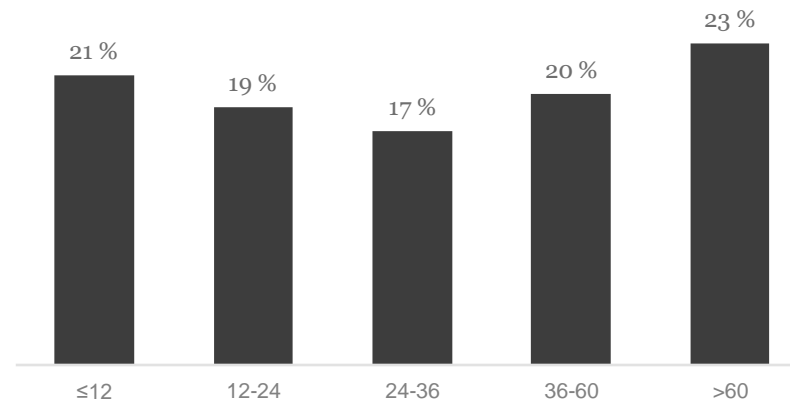
## Remaining terms

Months, % of total



## Seasoning

Months, % of total



# Interest and repayment

## Interest rate structure

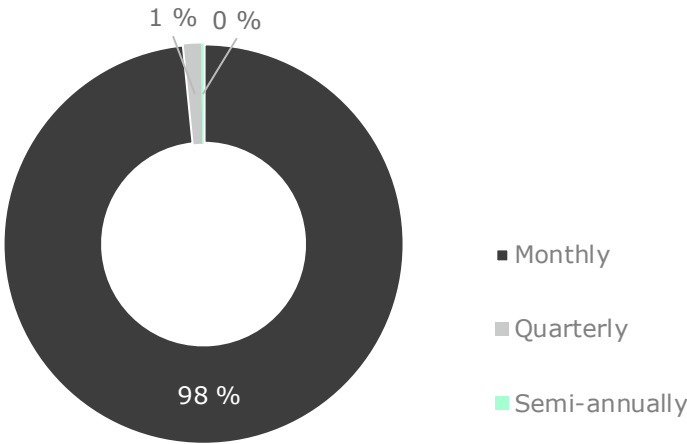
FREQUENCY	NOK	SHARE
Monthly	10 599 071 126	98 %
Quarterly	148 685 740	1 %
Semi-annually	20 802 852	0 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100 %</b>

## Repayment structure

TYPE	NOK	SHARE
Annuity	10 582 469 532	98 %
Constant amortisation	186 090 187	2 %
<b>Total loan balance</b>	<b>10 768 559 718</b>	<b>100 %</b>

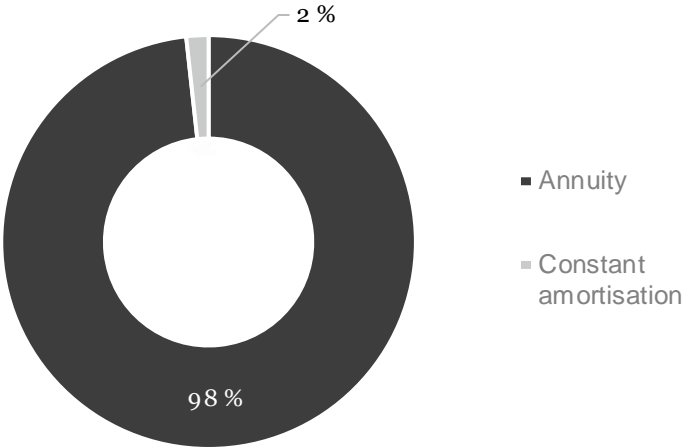
## Interest payment frequency

% of total loan balance



## Payment profile

% of total loan balance



# Delinquencies

	LOAN BALANCE	AMOUNT IN ARREARS	LOAN BALANCE IN % OF COVER POOL LOANS
7< >30 days	61 282 761	194 184	0,6 %
30< >90 days	-	-	0,0 %
>90 days	-	-	0,0 %
<b>Total</b>	<b>61 282 761</b>	<b>194 184</b>	<b>0,6 %</b>

# Content

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- Cover Pool Report – KLP Kommunekreditt AS



# Overview

## Key data

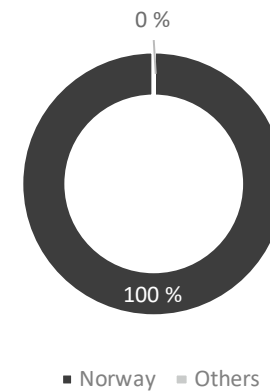
NOK MILLIONS	31.12.2020
Total nominal loan balance	17 551 887 973
Bank deposits	447 029 920
AAA-rated bonds	946 000 000
<b>Total cover pool</b>	<b>18 944 917 893</b>
<b>Covered bonds issued</b>	<b>17 860 000 000</b>
Over-collateralisation	6,1 %
No. of loans	620
Average loan size	28 309 497
WA life (years)	11,7
WA Remaining terms (months)	258
Largest debtor/guarantor (in % of pool)	3,8 %

KLP KOMMUNEKREDITT AS RATINGS	Moody's
Covered bond rating	Aaa

- All loans are either made directly to or are guaranteed by Norwegian municipalities or county administrations.
- The pool only includes loans with an unconditional and irrevocable on-demand guarantee of payment covering both interest and principal.
- All covered bonds are issued in NOK.

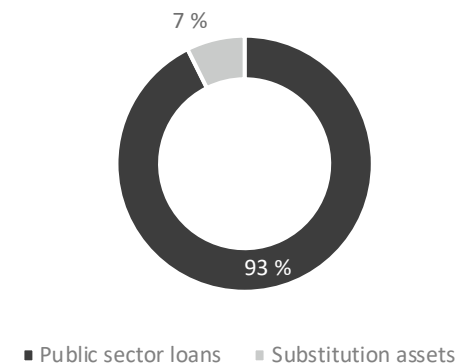
## Geographic loan distribution

Nominal loan balance



## Cover pool composition

Nominal amounts





# Geographical distribution

COUNTY	NOK	SHARE
Viken	3 413 519 508	19,4 %
Trøndelag	2 545 878 840	14,5 %
Nordland	2 355 275 666	13,4 %
Innlandet	1 974 210 065	11,2 %
Rogaland	1 541 005 688	8,8 %
Vestfold og Telemark	1 522 175 424	8,7 %
Troms og Finnmark	1 471 208 517	8,4 %
Vestland	1 112 213 115	6,3 %
Agder	859 717 317	4,9 %
Møre og Romsdal	737 020 626	4,2 %
Svalbard	19 663 206	0,1 %
Oslo	-	0,0 %
<b>Total loan balance</b>	<b>17 551 887 973</b>	<b>100 %</b>



# Debtor and collateral concentration

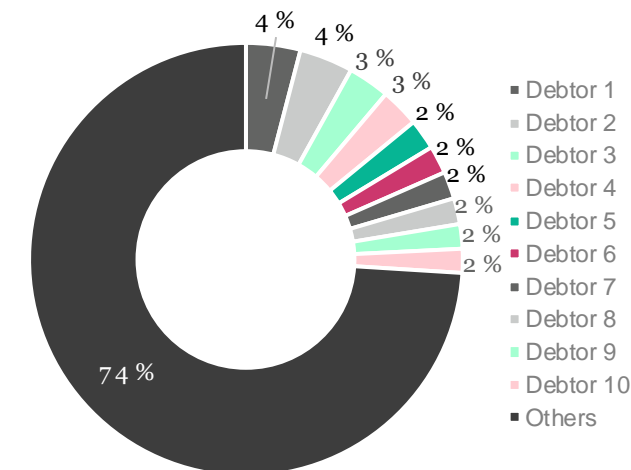
TOP 10 LARGEST DEBTORS	NOK
Debtor 1	711 500 000
Debtor 2	702 385 145
Debtor 3	545 723 200
Debtor 4	508 036 221
Debtor 5	398 795 682
Debtor 6	365 380 758
Debtor 7	355 392 437
Debtor 8	340 342 906
Debtor 9	321 132 514
Debtor 10	313 158 670
<b>Top 10 total loan balance</b>	<b>4 561 847 533</b>

Largest 10 in percent of total loan balance 26,0 %

COLLATERAL TYPE	NOK
Direct claim against municipality	15 560 870 695
Loan with guarantee of municipality	1 324 830 350
Direct claim against region/federal state	362 061 822
Loan with guarantee of region/federal state	268 706 519
Others	35 418 586
<b>Total loan balance</b>	<b>17 551 887 973</b>

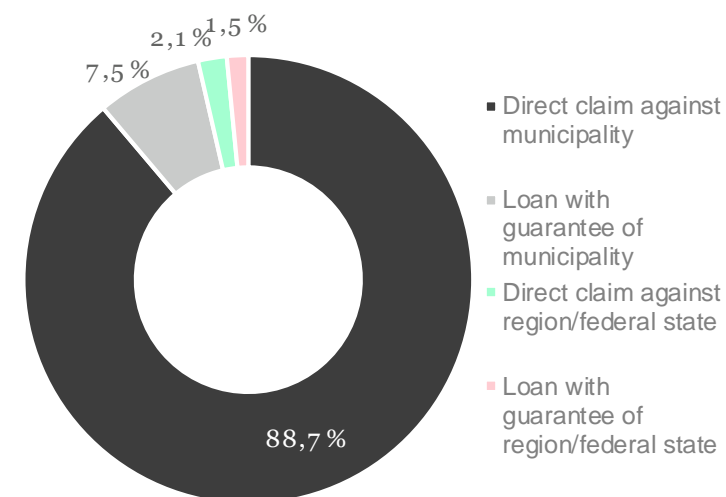
## Debtor concentration

% of total loan balance



## Collateral concentration

% of total loan balance



# Interest and repayment structure

## Repayment structure

NOK	LOAN BALANCE	SHARE	NO. OF LOANS
Constant Amortization	14 966 103 490	85 %	631
Annuity	41 731 648	0 %	2
Partial Bullet	544 125 995	3 %	14
Bullet	1 999 926 840	11 %	41
<b>Total</b>	<b>17 551 887 973</b>	<b>100 %</b>	<b>688</b>

## Loan size

NOK	LOAN BALANCE	SHARE	NO. OF LOANS
< 10 mill.	1 272 077 511	7 %	335
> 10 mill. - < 25 mill.	2 843 779 137	16 %	173
> 25 mill. - < 100 mill.	8 609 817 257	49 %	159
> 100 mill. - < 250 mill.	2 606 517 209	15 %	14
< 250 mill.	2 219 696 859	13 %	7
<b>Total</b>	<b>17 551 887 973</b>	<b>100 %</b>	<b>688</b>

## Rate reset period

NOK	LOAN BALANCE	SHARE	ACC %
< 1 month	11 903 443 831	68 %	68 %
> 1 month - < 3 month	2 553 614 709	15 %	82 %
> 3 month - < 1 yr	1 213 688 276	7 %	89 %
> 1 yr - < 2 yr	312 475 227	2 %	91 %
> 2 yr - < 5 yr	542 548 326	3 %	94 %
> 5 yr	1 026 117 604	6 %	100 %
<b>Total</b>	<b>17 551 887 973</b>	<b>100 %</b>	

## Interest rate type

NOK	LOAN BALANCE	SHARE	NO. OF LOANS
Variable	13 972 908 479	80 %	595
Fixed	3 578 979 494	20 %	93
<b>Total</b>	<b>17 551 887 973</b>	<b>100 %</b>	<b>688</b>



# Delinquencies

	LOAN BALANCE	AMOUNT IN ARREARS	LOAN BALANCE IN % OF COVER POOL LOANS
0< >30 days	155 346	155 651	0,0 %
30< >90 days	36 540 000	180 354	0,2 %
>90 days	-	-	0,0 %
<b>Total</b>	<b>36 695 346</b>	<b>336 005</b>	<b>0,2 %</b>

# Contacts



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